

## DHS Infusion & HME All Sites MARKETING REPORT

**Orders by Order Start Date Grouped by Referral Source  
For the Period 01/01/2008 thru 07/28/2008 (Including Cancelled Patients)**

Therapy Type	Patient	Referral Date	Order	Start Date	Ordering Physician	Assigned Payor	Sales Rep
<b>Referral Source: Unknown</b>							
A-Infect	Albuterol,Anthony	06/07/2005	ABELCET 10 mg IV Daily	05/07/2008	Davis,Dagwood	Aetna (Rx)	Dustin Diamond
A-Infect	Thompson,Thomas	10/26/2006	ZOVIRAX 1200 mg IV	02/21/2008	Davis,Dagwood	BCBS	
ATB	Albuterol,Anthony	06/07/2005	VANCOMYCIN HCL 33905	02/15/2008	Davis,Dagwood	Aetna (Rx)	Dustin Diamond
ATB	Albuterol,Anthony	06/07/2005	VANCOMYCIN HCL 200 mg	06/25/2008	Davis,Dagwood	Aetna (Rx)	Dustin Diamond
ATB	Hospital,Colby	02/14/2008	CEFTRIAZONE SODIUM 1	02/14/2008	NM103,2420E NM104		
ATB	Sutter,Medicare	02/07/2008	VANCOMYCIN HCL 1000	02/12/2008	Young,David	Anthem	
Enteral	Starr,Melinda	02/27/2008	Ensure 1800 CAL PO Daily	01/10/2008	Welby,Marcus	PA Medicaid (Rx)	Dustin Diamond
Factor	Sutter,Medicare	02/07/2008	BENEFIX 1200 IU IV As	02/08/2008	Young,David	Medicare (EMC)	
PainMgt	Albuterol,Anthony	06/07/2005	DARVOCET-N 100 100 mg	03/14/2008	Davis,Dagwood	Aetna (Rx)	Dustin Diamond
PainMgt	Albuterol,Anthony	06/07/2005	DARVOCET-N 100 100 mg	03/14/2008	Davis,Dagwood	Aetna (Rx)	Dustin Diamond
Resprtry	Albuterol,Anthony	06/07/2005	Albuterol Sulfate 3 ml INH	06/02/2008	Davis,Dagwood	Aetna (Rx)	Dustin Diamond
Resprtry	Albuterol,Anthony	06/07/2005	Albuterol Sulfate 100 ml	06/23/2008	Davis,Dagwood	Aetna (Rx)	Dustin Diamond
<b>Total New Orders:</b>		<b>12</b>					

### Referral Source: Adams Hematology / On, Benjamin Adams

ATB	Vanco,Vincent	10/24/2007	VANCOMYCIN HCL 1000	04/18/2008	Bell,George		
-----	---------------	------------	---------------------	------------	-------------	--	--

**Total New Orders: 1**

### Referral Source: Annette Brazelton , RN

ATB	Adriamycin,Anna-Louise	03/11/2005	VANCOMYCIN HCL 1 Gm IV	02/05/2008	Christopher,Jeanine	Medicare (EMC)	Amy Bush
ATB	Adriamycin,Anna-Louise	03/11/2005	VANCOMYCIN HCL 1000	02/15/2008	Christopher,Jeanine	Aetna (1500)	Amy Bush
ATB	Adriamycin,Anna-Louise	03/11/2005	VANCOMYCIN HCL 10 Gm	03/04/2008	Christopher,Jeanine	Aetna (1500)	Amy Bush

## DHS Infusion & HME All Sites MARKETING REPORT

**Orders by Order Start Date Grouped by Referral Source  
For the Period 01/01/2008 thru 07/28/2008 (Including Cancelled Patients)**

Therapy Type	Patient	Referral Date	Order	Start Date	Ordering Physician	Assigned Payor	Sales Rep
ATB	Adriamycin,Anna-Louise	03/11/2005	VANCOMYCIN HCL 1 mg IV	04/03/2008	Christopher,Jeanine	AARP	Amy Bush
ATB	Adriamycin,Anna-Louise	03/11/2005	Vancomycin 750 mg IV	04/03/2008	Christopher,Jeanine	Medicare (EMC)	Amy Bush
ATB	Adriamycin,Anna-Louise	03/11/2005	Bactrim DS 800 Tab PO	04/09/2008	Christopher,Jeanine	Aetna (1500)	Amy Bush
ATB	Adriamycin,Anna-Louise	03/11/2005	VANCOMYCIN HCL mg IV	06/10/2008	Bell,George	Aetna (1500)	Amy Bush
ATB	Adriamycin,Anna-Louise	03/11/2005	VANCOMYCIN HCL 1200	06/18/2008	Bell,George	Aetna (1500)	Amy Bush
Enteral	Adriamycin,Anna-Louise	03/11/2005	Ensure cans/day PO	02/05/2008	Christopher,Jeanine	AARP	Amy Bush
Pain	Adriamycin,Anna-Louise	03/11/2005	HYDROMORPHONE HCL	05/28/2008	Bell,George	Aetna (1500)	Amy Bush

**Total New Orders: 10**

### Referral Source: Central City Hospital, Vinnie Black , RN

ATB	Christensen,Chrystal	03/23/2006	ZOVIRAX 500 mg IV Daily	05/08/2008	Seshadri,Lakshmi	Medicare (EMC)	Dustin Diamond
ATB	Rocephin,Ronald	03/11/2005	CEFAZOLIN SODIUM 1 Gm	02/08/2008	Jacobs,Jennifer	Aetna (Rx)	Laura Lassiter

**Total New Orders: 2**

### Referral Source: Central City Hospital, Vinnie Black, RN

A-Coag	Sutter,Medi-Medi	02/08/2008	LOVENOX 40 mg SQ Daily	02/13/2008	Davis,Dagwood	Medicaid (Rx)	Anita Perez
ATB	Sutter,Medi-Medi	02/08/2008	CANCIDAS 50 mg IV Daily	02/08/2008	Davis,Dagwood	Medicaid (Rx)	Anita Perez
Enteral	Sutter,Medi-Medi	02/08/2008	Jevity 1.5cal 1200 CAL PO	02/12/2008	Davis,Dagwood	Medicare (EMC)	Anita Perez
TPN	Saunders,Brenda	03/05/2008	TPN 1800 ml IV Every 12	03/05/2008	Hartley,James	Aetna (Rx)	Jeff Johnston
TPN	Saunders,Brenda	03/05/2008	TPN 1800 ml IV Every 12	03/07/2008	Hartley,James	Aetna (Rx)	Jeff Johnston
TPN	Sutter,Medi-Medi	02/08/2008	TPN 2000 ml IV Daily	02/12/2008	Davis,Dagwood	Medicare (EMC)	Anita Perez
TPN	Sutter,MediCal	02/08/2008	TPN 2000 ml IV Daily	02/08/2008	Antibiotic,Alan	MediCal 30-1	Anita Perez
TPN	Sutter,MediCal	02/08/2008	TPN 2000 ml IV Daily	02/08/2008	Lawrence,Larry	MediCal 30-1	Anita Perez
TPN	Thompson,Cindy	05/28/2008	TPN 1500 ml IV Daily	05/28/2008	Bell,George	Anthem	Laura Lassiter

## DHS Infusion & HME All Sites MARKETING REPORT

**Orders by Order Start Date Grouped by Referral Source  
For the Period 01/01/2008 thru 07/28/2008 (Including Cancelled Patients)**

Therapy Type	Patient	Referral Date	Order	Start Date	Ordering Physician	Assigned Payor	Sales Rep
<b>Total New Orders:</b>		<b>9</b>					
<b>Referral Source: Citywide Hospital, Clarence Clifford, MSW</b>							
TPN	TPN,Juan	12/16/2006	TPN 2000 ml IV Daily	02/08/2008	Timms,Michael	MediCal 30-1	Will Fleshman
<b>Total New Orders:</b>		<b>1</b>					
<b>Referral Source: Columbus Dialysis Ctr, Mike Decker</b>							
A-Infect	Advate,Billy	12/17/2006	ABELCET 100 mg IV Daily	01/31/2008	Falls,Rosemary	MediCal 30-4	Dustin Diamond
ATB	Advate,Billy	12/17/2006	ANCEF Gm IV	01/21/2008	Falls,Rosemary	MediCal 30-4	Dustin Diamond
ATB	Advate,Billy	12/17/2006	Cefadyl 1 Gm IV 5 Times a	07/18/2008	Adams,Benjamin	Carefirst Federal	Dustin Diamond
Hydratn	Advate,Billy	12/17/2006	SODIUM CHLORIDE 0.45%	02/18/2008	Falls,Rosemary	MediCal 30-4	Dustin Diamond
PainMgt	Advate,Billy	12/17/2006	DARVOCET-N 100 Tab PO	02/18/2008	Falls,Rosemary	MediCal 30-4	Dustin Diamond
<b>Total New Orders:</b>		<b>5</b>					
<b>Referral Source: Community Hospital, Jeff Brown</b>							
ATB	Rocker,Charles	09/17/2007	Vancomycin 1000 mg IV	06/01/2008	Huxtable,Clifford	Medicare (EMC)	
<b>Total New Orders:</b>		<b>1</b>					
<b>Referral Source: Grant Hospital, Ronnie Bowers , RN</b>							
A-Infect	Rocephin,Rosie	04/26/2005	ROCEPHIN 2 Gm IV Daily	01/07/2008	Hall,John	Aetna (1500)	
Chemo	Chemo,Carly	05/10/2005	FLUOROURACIL 655.03 mg	05/28/2008	Christopher,Jeanine	Cigna HMO (H)	Dustin Diamond
Chemo	Chemo,Carly	05/10/2005	Adriamycin PFS 3167.16	05/28/2008	Christopher,Jeanine	Cigna HMO (H)	Dustin Diamond

## DHS Infusion & HME All Sites MARKETING REPORT

### Orders by Order Start Date Grouped by Referral Source For the Period 01/01/2008 thru 07/28/2008 (Including Cancelled Patients)

Therapy Type	Patient	Referral Date	Order	Start Date	Ordering Physician	Assigned Payor	Sales Rep
PainMgt	Vancomycin,Victor	04/01/2005	DARVO CET-N 100 2 Tab	01/16/2008	Jacobs,Jennifer	Aetna (1500)	Dustin Diamond
TPN	TPN,Tristen	03/11/2005	TPN 2000 ml IV	01/14/2008	Lawrence,Larry	Medicare (H)	Dustin Diamond
TPN	TPN,Tristen	03/11/2005	TPN 2000 ml IV	07/07/2008	Lawrence,Larry	Medicaid (Rx)	Dustin Diamond
<b>Total New Orders:</b>		<b>6</b>					

#### Referral Source: Grant Memorial Hospital, Frank Smith, MSW

Baclofen,Betty	03/29/2005	TYLOX 1	06/30/2008	Timbull,Thomas	Medicaid (Rx)	Anita Perez
----------------	------------	---------	------------	----------------	---------------	-------------

**Total New Orders: 1**

#### Referral Source: Grant Memorial Hospital, Renee Russo , MSW

Ancef,Angela	04/13/2005	Wheelchair Anti-Tipping	04/15/2008	Davis,Dagwood	Cigna HMO (H)	Amy Bush	
ATB	Ancef,Angela	04/13/2005	VANCOMYCIN HCL 500 mg	01/03/2008	Davis,Dagwood	Cigna HMO (H)	Amy Bush
ATB	Ancef,Angela	04/13/2005	ANCEF 1 Gm IV 3 Times a	04/09/2008	Davis,Dagwood	Cigna HMO (H)	Amy Bush
DME/HME	Wheelchair,William	03/16/2005	Cane Adjustable Folding	03/04/2008	Huxtable,Clifford	Medicare (EMC)	Amy Bush

**Total New Orders: 4**

#### Referral Source: Grant Memorial Hospital, Renee Russo, MSW

Bertzett,Kelli	02/27/2008	Enteral & Supplies Qty: 240		04/14/2008	Davis,Dagwood	BCBS of Ohio	Will Fleshman
Bertzett,Kelli	02/27/2008	Enteral & Supplies Qty: 180		04/14/2008	Davis,Dagwood	BCBS of Ohio	Will Fleshman
A-Infect	Bertzett,Kelli	02/27/2008	ROCEPHIN 2 Gm	04/14/2008	Davis,Dagwood	BCBS of Ohio	Will Fleshman
ATB	Bertzett,Kelli	02/27/2008	VANCOMYCIN HCL 1000	05/12/2008	Davis,Dagwood	BCBS of Ohio	Will Fleshman
Enteral	Bertzett,Kelli	02/27/2008	ENSURE PLUS 237 ml PO 3	04/10/2008	Davis,Dagwood	BCBS of Ohio	Will Fleshman

## DHS Infusion & HME All Sites MARKETING REPORT

### Orders by Order Start Date Grouped by Referral Source For the Period 01/01/2008 thru 07/28/2008 (Including Cancelled Patients)

Therapy Type	Patient	Referral Date	Order	Start Date	Ordering Physician	Assigned Payor	Sales Rep
Misc	Bertzett,Kelli	02/27/2008	ALOXI IV Daily	02/13/2008	Davis,Dagwood	BCBS of Ohio	Will Fleshman
Pain	Bertzett,Kelli	02/27/2008	HYDROMORPHONE HCL	05/28/2008	Davis,Dagwood	BCBS of Ohio	Will Fleshman
Pain	Bertzett,Kelli	02/27/2008	HYDROMORPHONE HCL	05/28/2008	Davis,Dagwood	BCBS of Ohio	Will Fleshman
Pain	Bertzett,Kelli	02/27/2008	HYDROMORPHONE HCL	05/30/2008	Davis,Dagwood	BCBS of Ohio	Will Fleshman
PainMgt	Bertzett,Kelli	02/27/2008	MORPHINE SULFATE 500	04/21/2008	Davis,Dagwood	BCBS of Ohio	Will Fleshman
TPN	Bertzett,Kelli	02/27/2008	TPN 2000 ml IV Every 24	01/10/2008	Davis,Dagwood	BCBS of Ohio	Will Fleshman

**Total New Orders: 11**

#### Referral Source: Mid-Ohio Healthcare, Amy Brazelton, MSW

ATB	Packard,Lynn	11/10/2006	CEFAZOLIN SODIUM 1 Gm	02/09/2008	Jacobs,Jennifer	Aetna (Rx)	Amy Bush
ATB	Sutter,BC of CA	02/08/2008	VANCOMYCIN HCL 1000	02/08/2008	Davis,Dagwood	BCBS of CA	Anita Perez
Biologic	Sutter,BC of CA	02/08/2008	GAMMAGARD LIQUID 50	02/08/2008	Davis,Dagwood	BCBS of CA	Anita Perez
Hydratn	Sutter,BC of CA	02/08/2008	SODIUM CHLORIDE 0.45%	02/12/2008	Davis,Dagwood	BCBS of CA	Anita Perez
Resprtry	Test,Vincent	05/30/2008	CPAP Machine - Rental Qty:	06/02/2008	Bell,George	Medicare (EMC)	

**Total New Orders: 5**

#### Referral Source: Ohio Health, Angela Meadows

A-Infect	Anthony,Rich	02/27/2008	ROCEPHIN 1 Gm IV	02/04/2008	Heart,Horace	United Healthcare	Will Fleshman
A-Infect	Anthony,Rich	02/27/2008	ZOVIRAX 1000 mg IV 3	05/06/2008	Heart,Horace	United Healthcare	Will Fleshman
ATB	Anthony,Rich	02/27/2008	VANCOMYCIN HCL 1000	02/04/2008	Heart,Horace	United Healthcare	Will Fleshman
ATB	Anthony,Rich	02/27/2008	VANCOMYCIN HCL 500 mg	02/04/2008	Heart,Horace	United Healthcare	Will Fleshman
ATB	Anthony,Rich	02/27/2008	VANCOMYCIN HCL 1000	06/04/2008	Heart,Horace	United Healthcare	Will Fleshman

## DHS Infusion & HME All Sites MARKETING REPORT

### Orders by Order Start Date Grouped by Referral Source For the Period 01/01/2008 thru 07/28/2008 (Including Cancelled Patients)

Therapy Type	Patient	Referral Date	Order	Start Date	Ordering Physician	Assigned Payor	Sales Rep
Enteral	Anthony,Rich	02/27/2008	Ensure cans/day PO	05/06/2008	Heart,Horace	United Healthcare	Will Fleshman
<b>Total New Orders:</b>		<b>6</b>					

#### Referral Source: Ohio State Univ. Student Health Center, Annette Brazelton, RN

ATB	Saunders,William	09/17/2007	VANCOMYCIN HCL 1 Gm IV	01/03/2008	Huxtable,Clifford	Blue Cross Blue Shield	Amy Bush
ATB	Saunders,William	09/17/2007	VANCOMYCIN HCL 1 mg IV	02/20/2008	Huxtable,Clifford	Medicare (H)	Amy Bush
ATB	Test,Vincent 5	07/07/2008	VANCOMYCIN HCL 1000	07/07/2008	Hartley,James	Medicaid (Rx)	
Factor	Saunders,William	09/17/2007	HELIXATE FS 2024 units IV	02/07/2008	Huxtable,Clifford	Medicare (H)	Amy Bush
Factor	Saunders,William	09/17/2007	HELIXATE FS 2024 units IV	02/07/2008	Huxtable,Clifford	Medicare (H)	Amy Bush
Injectio	Synagis,Baby	11/21/2007	ENBREL 1 kit IM One Time	04/14/2008	Hannibal,Trisha	BCBS of Ohio	
TPN	Saunders,William	09/17/2007	TPN 1800 ml IV Every 12	03/05/2008	Huxtable,Clifford	Medicare (H)	Amy Bush
<b>Total New Orders:</b>		<b>7</b>					

#### Referral Source: Riverside Methodist Hospital, Syrit Gaultier, RN

OXYGEN	Cook,Donald	02/05/2007	Oxygen Concentrator Qty:	02/13/2008	Jacobs,Jennifer	Medicaid (Med)	Betty Johns
<b>Total New Orders:</b>		<b>1</b>					

**Total Number of New Orders for this Date Range: 82**

Report Description: New orders based on order start date, grouped by referral source or sales rep. The physician and payor are those assigned at the order level. User-selectable options for the type of order displayed.